Strategy 5

Supporting Cooperation between Medical Care and Nursing Care through Our Nursing Care Business

We will establish a new model of on-site cooperation between medical care and nursing care by utilizing the networks of the Suzuken Group.

There is an estimate that Japan’s nursing care insurance costs will reach between 19 to 24 trillion yen in 2025. Under such circumstances, the Suzuken Group founded Sanki Wellbe Co., Ltd. along with the establishment of the nursing care insurance system in 2000, and the company started a business centering on home-visit care in the Chugoku region (western Honshu). Furthermore, in October 2011, we established S-Care Mate Co., Ltd. to conduct a nursing care facility business mainly in the Tokyo region, the Chubu region (central Honshu) and the Kinki region (west-central Honshu), which are areas of high population density. S-Care Mate provides a full line of services in accordance with necessary support and nursing care required by users and the changes in such requirements by exclusively operating three types of facilities that differ in specialization: home care centers, senior homes with nursing services, and group homes. This is one of the strengths of S-Care Mate.

With the number of elderly who need nursing care increasing, we will work on enhancing our services to meet a variety of nursing care needs by actively establishing nursing care facilities.

As the government promotes community healthcare, functions of medical institutions are increasingly being diversified and specialized. In this context, there are growing needs for high-quality nursing care facilities that can accept the elderly who have finished treatment at medical institutions. By expanding efforts in the nursing care business, the Suzuken Group, in addition to responding to such needs, will leverage its strong relationship with medical institutions and insurance pharmacies to establish a new model of on-site cooperation between medical care and nursing care.

Akihito Sugiyama
S-Care Mate Co., Ltd.
President

Home care centers
Facilities providing day service, short stays, home-visit care, and in-home care support so that people who need nursing care can continue living in their own homes.

Senior homes with nursing services
Facilities providing support for bathing and toilet, meals, functional training, and daily activities and recuperation for people requiring nursing care in the facilities.

Group homes
Communal residences with nursing care providing support for bathing and toilet, meals, functional training, and daily activities for people diagnosed with dementia requiring nursing care in a home-like environment and through interaction with local residents.

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**Total Nursing Care Insurance Costs**

<table>
<thead>
<tr>
<th>(Billions of yen)</th>
<th>07</th>
<th>08</th>
<th>09</th>
<th>10</th>
<th>11</th>
<th>12</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Fiscal year)</td>
<td>7,431</td>
<td>8,922</td>
<td>4,644</td>
<td>4,802</td>
<td>5,028</td>
<td>5,254</td>
</tr>
</tbody>
</table>

**Number of People Certified to Receive Nursing Care or Support**

<table>
<thead>
<tr>
<th>(Thousands of people)</th>
<th>08</th>
<th>09</th>
<th>10</th>
<th>11</th>
<th>12</th>
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<tbody>
<tr>
<td>(As of the end of December each year)</td>
<td>4,644</td>
<td>4,802</td>
<td>5,028</td>
<td>5,254</td>
<td>5,540</td>
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Source: Ministry of Health, Labour and Welfare